Selling Your Home with Pemberton Homes

WE ARE...

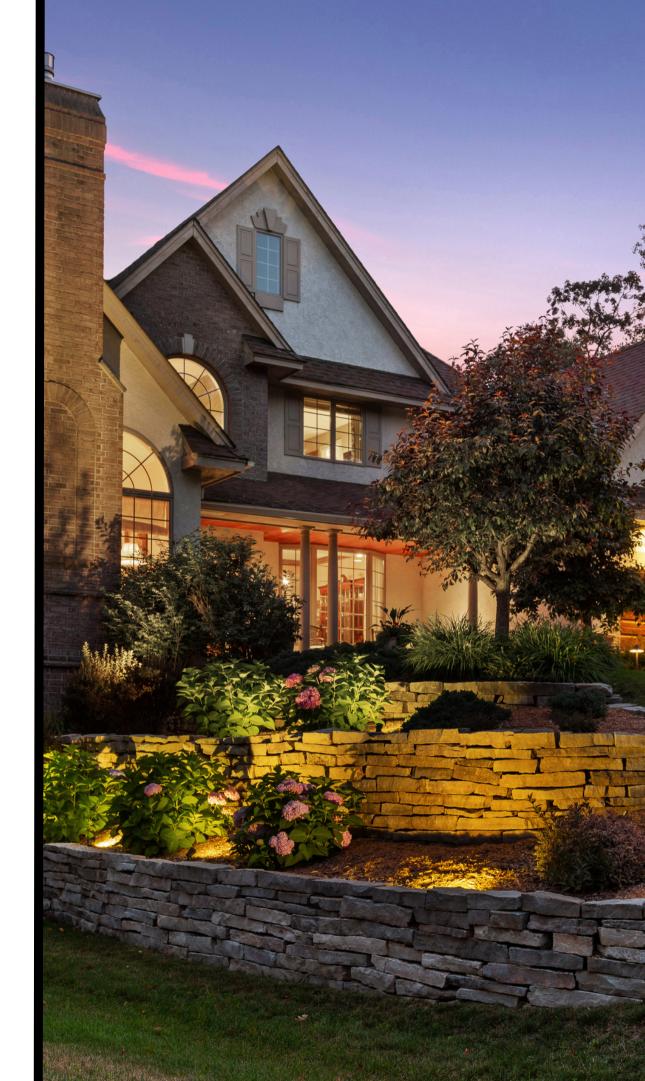
- A collaborative, hand-selected group of highproducing agents.
- A family-owned and operated business.
- Dedicated to the success of our clients.
- Home to full-time, service-driven staff to ensure our clients' experiences are second to none.
- Honored to be by your side throughout this major milestone.











OPERATIONS TEAM



LIZ REIN
Operations Manager



EMILY IVERSON *Listing Coordinator*



ELIZABETH NORMAN

Transaction Coordinator



HANNAH KNUDTSON *Head of Marketing*



KAITLYN SCHMIEL *Marketing Coordinator*



JILAYNA ARCOREN
Sales Manager



JOE DENNIS Leads Manager



MICHELLE FROKJER

Operations Coordinator



COOPER RIACH Field Services Agent



HOLLY CIHLA *Executive Manager*





















Seller documents are signed Pre-market marketing

Live on market

Showings and offers start Inspection & appraisal negotiations

Title work & processing

Pre-sign documents

Closing day





COMPARABLE PROPERTIES

A Comparative Market Analysis (CMA) will compare your home to recently sold properties in your area. This is a HUGE factor when pricing a home.



CURRENT MARKET CONDITIONS

The inventory levels of the market can drastically change how we price your home. More inventory means more options for buyers, meaning a more competitive market for sellers.



STYLE AND CONDITION OF HOME

The layout, condition, and overall structure type all play into pricing your home. Not all styles of home have the same market value.



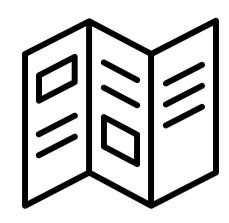
BUYER SEARCH RANGES

When buyers are looking at homes, most set their price ranges between round numbers. Even this can affect the price of a home.

PHOTOGRAPHY

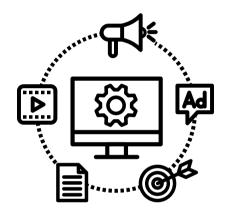


DRONE | INTERIOR | 3D TOUR | TWILIGHT | EXTERIOR | 2D FLOOR PLAN



TRADITIONAL MARKETING

- Flyers
- Signs
- Mailers & Doorhangers
- Open Houses



DIGITAL MARKETING

- Photos
- <u>Video</u>
- Social Media
- Zillow Showcase



NETWORK MARKETING

- eXp Realty Network
- Reverse Prospecting
- Pre-market Sale



ZILLOW SHOWASE

Showcase+ provides an upper hand to help you sell your home faster and for more money.

- New product offered to less than 5% of local agents
- Boosts position on Zillow and increases views
- All potential buyers are directed to the listing agent- fewer miscommunications

SHOWCASE LISTINGS ON ZILLOW RECEIVE:

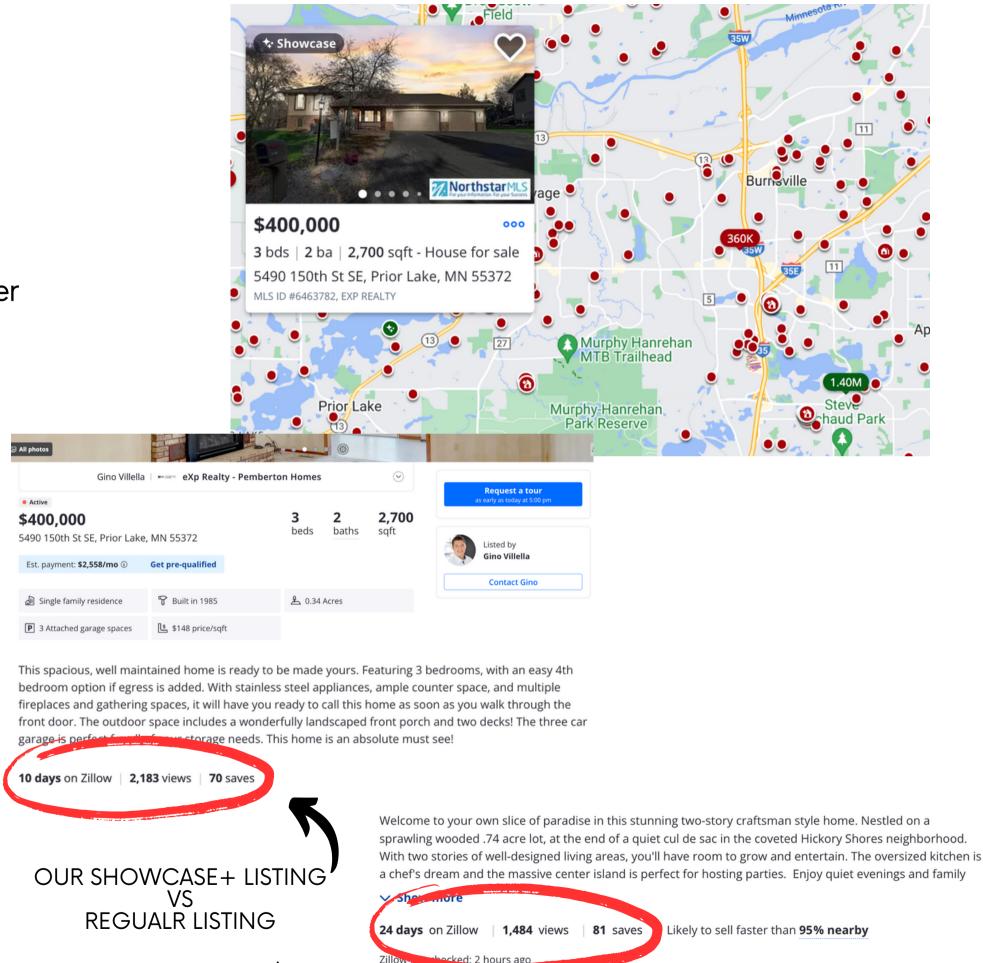
82%

61%

79%

MORE PAGE VIEWS MORE SAVES MORE SHARES*

Compared to non-Showcase listings on Zillow



Listing updated: December 02, 2023 at 09:29am



MY GOALS

- To present you with all the available options to sell your home.
- To create a plan to works towards your real estate goals.
- To provide excellent service and guidance at every step of this journey.





MAKE IT OFFICIAL

If you believe we are a good match, let's sign some papers and get started on selling your home.

CREATE A TIMELINE

There are many ways to sell your home. Creating a timeline will assist us in deciding which method is best, and helps us organize the moving parts.

FINALIZE A LISTING PRICE

Pricing a home is an art, not a science. Deciding the price should not be taken lightly. Don't worry, I'm here to help!

NEXT STEPS