Sample Commission Spreadsheets

COMMISSION							
	/	Property Address	: 123 Banana Street	,	1	[]	
	· · · · · · · · · · · · · · · · · · ·				· · · · · · · · · · · · · · · · · · ·	()	
Sales Price:	: \$ 350,000.00		Commission rate:	2.70%			
Sales Price Variant:	\$0.00	,			[]		
	· · · · · · · · · · · · · · · · · · ·	,			[]		
Commission Base Price:	\$350,000.00	,					
	·,	,		J	[]		1
Commission Amount:				J			<u> </u>
Bonus or Addition:	1			J	<u> </u>		1
Concession or Reduction:	\$0.00	,		J		<u></u>	1
	<u> </u>			J	I	. L	4
Gross Commission:	\$9,450.00			/	ļ/	. I	4
	'	′		J	I		4
Referral Amount:	\$0.00	0 0%	· .	J	I	()	4
	'	/	1	J	I		4
Adjusted Gross Commission:	\$9,450.00	/	d	J	I		4
	'	F	Ĺ	I	J	()	4
	'	·		J	I		4
	<u> </u>			J	I	()	4
Agent Name: Liz Rein	······································	PHT	<u>·</u>	J		<u>↓</u>	<u>.</u>
		in the states	409/			()	4
Agent % of Commission:		6 Agent % of Commission:	40%		AGC + BAF	. ()	Poductions are calculated on percent of commission after
Agent Commission:		Agent Commission:	\$3,780.00		\$10,145.00	()	Deductions are calculated on percent of commission after BAF is added. These formulas calculate accurate risk
Agent Bonus:		Agent Bonus:	\$695.00		Agent %	Team %	management fee and capped transaction fees
Agent Concession:		Agent Concession	\$0.00		Agent % 0.558896007885		4
Commission Amount:	\$5,670.00	Commission Amount:	\$4,475.00		0.558890007000	0.44110391	r
Team Bonus:	\$0.00) Team Bonus:	\$0.00]	·	\longmapsto	r
Team Bonus: Team Concession:		Team Bonus: Team Concession:	\$0.00]		\longmapsto	r
Team Concession: Commission Amount:	\$0.00		\$0.00]		\longmapsto	ſ
Commission Amount.	\$5,070.00		φτ,τ/ υ.υυ			<u>├</u> ──────────	ſ
Company Commission:	\$1 134.00	Company Commission:	\$0.00]	<u>(</u>]	<u>├</u> ──────────	ſ
Risk Management Fee:		Risk Management Fee:	\$0.00]	()	(ſ
Broker Review Fee:		Broker Review Fee:	\$0.00]	()	<u>├</u> ────────────────────────────────────	ſ
DIUKEI NEVIEW I CC.		100% Capped Transaction Fee:	\$33.08		<u>↓</u>	\longmapsto	ſ
100% Canned Transaction Fee:	Service -	100% Capped manousant ec.	******	J		\longmapsto	(
100% Capped Transaction Fee:	+			1			
100% Capped Transaction Fee: Agent Net Commission:		Agent Net Commission:	\$4,441.92		Ļ		

Zillow Flex

		Property Address:	123 Banana					
			· · · · · · · · · · · · · · · · · · ·					
Sales Price: \$	\$ 359,900.00		Commission rate:	2.50%				
Sales Price Variant:	\$0.00		· · · · · · · · · · · · · · · · · · ·					
			· · · · · · · · · · · · · · · · · · ·					
Commission Base Price:	\$359,900.00							
		,		′				
Commission Amount:	\$8,997.50			′			Plus 243.25 (35% of 695) =	2
Bonus or Addition:	\$0.00	,		′			Plus 208.50 (30% of 695) =	
Concession or Reduction:	\$0.00	,		'			Plus 173.75 (25% of 695) =	
				/			(65% of 695)	4
Gross Commission:	\$8,997.50						(70% of 695)	
		,		'			(75% of 695)	ŧ
Referral Amount:	\$3,149.13	3 35%		/				
		Plus 243.25 (35% of 695) =	\$3,392.38	· · · · · · · · · · · · · · · · · · ·			0-149900 70/30	
Adjusted Gross Commission:	\$5,848.38		· · · · · · · · · · · · · · · · · · ·				150-250 60/40	L
			· · · · · · · · · · · · · · · · · · ·				BUYERS ONLY	
		′	<u> </u>					
Agent Name: Liz Rein		PHT	(
			· · · · · · · · · · · · · · · · · · ·					
gent % of Commission:		6 Agent % of Commission:	50%		AGC + BAF			
gent Commission:	\$2,924.19	Agent Commission:	\$2,924.19		\$6,300.13		Deductions are calculated on percent of commission after BAF is added. These formulas calculate accurate risk	
gent Bonus:	\$0.00	Agent Bonus:	\$451.75	(65% of 695)			management fee and capped transaction fees	
gent Concession:	\$0.00	Agent Concession	\$0.00		Agent %	Team %		
Commission Amount:	\$2,924.19	Commission Amount:	\$3,375.94		0.464147536755	0.5358524		
		/	· · · · · · · · · · · · · · · · · · ·					
eam Bonus:	\$0.00	Team Bonus:	\$0.00	1				
eam Concession:	\$0.00	Team Concession:	\$0.00					
Commission Amount:	\$2,924.19	′	\$3,375.94	1				
		· / / / / / / / / / / / / /	· '					
Company Commission:	\$584.84	Company Commission:	\$0.00					
Risk Management Fee:	\$18.57	Risk Management Fee:	\$0.00	1				
Broker Review Fee:	\$25.00	Broker Review Fee:	\$0.00	1				
00% Capped Transaction Fee:	\$0.00	100% Capped Transaction Fee:	\$40.19	· · · · · · · · · · · · · · · · · · ·				
				1				
gent Net Commission:	\$2,295.78	Agent Net Commission:	\$3,335.75	1				\square
				1				\square
								-