

Sample Commission Spreadsheets

COMMISSION					
		Property Address: 123 Banana Street			
Sales Price:	\$ 350,000.00			Commission rate:	2.70%
Sales Price Variant:	\$0.00				
Commission Base Price:	\$350,000.00				
Commission Amount:	\$9,450.00				
Bonus or Addition:	\$0.00				
Concession or Reduction:	\$0.00				
Gross Commission:	\$9,450.00				
Referral Amount:	\$0.00	0%			
Adjusted Gross Commission:	\$9,450.00				
Agent Name: Liz Rein		PHT			
Agent % of Commission:	60%	Agent % of Commission:	40%	AGC + BAF	Deductions are calculated on percent of commission after BAF is added. These formulas calculate accurate risk management fee and capped transaction fees
Agent Commission:	\$5,670.00	Agent Commission:	\$3,780.00	\$10,145.00	
Agent Bonus:	\$0.00	Agent Bonus:	\$695.00	Agent %	
Agent Concession:	\$0.00	Agent Concession:	\$0.00	0.558896007885	
Commission Amount:	\$5,670.00	Commission Amount:	\$4,475.00	Team %	0.44110391
Team Bonus:	\$0.00	Team Bonus:	\$0.00		
Team Concession:	\$0.00	Team Concession:	\$0.00		
Commission Amount:	\$5,670.00		\$4,475.00		
Company Commission:	\$1,134.00	Company Commission:	\$0.00		
Risk Management Fee:	\$22.36	Risk Management Fee:	\$0.00		
Broker Review Fee:	\$25.00	Broker Review Fee:	\$0.00		
100% Capped Transaction Fee:	\$0.00	100% Capped Transaction Fee:	\$33.08		
Agent Net Commission:	\$4,488.64	Agent Net Commission:	\$4,441.92		

Zillow Flex

COMMISSION					
		Property Address: 123 Banana			
Sales Price:	\$ 359,900.00			Commission rate:	2.50%
Sales Price Variant:	\$0.00				
Commission Base Price:	\$359,900.00				
Commission Amount:	\$8,997.50				
Bonus or Addition:	\$0.00				
Concession or Reduction:	\$0.00				
Gross Commission:	\$8,997.50				
Referral Amount:	\$3,149.13	35%			
Adjusted Gross Commission:	\$5,848.38	Plus 243.25 (35% of 695) =		\$3,392.38	
Agent Name: Liz Rein		PHT			
Agent % of Commission:	50%	Agent % of Commission:	50%	AGC + BAF	Deductions are calculated on percent of commission after BAF is added. These formulas calculate accurate risk management fee and capped transaction fees
Agent Commission:	\$2,924.19	Agent Commission:	\$2,924.19	\$6,300.13	
Agent Bonus:	\$0.00	Agent Bonus:	\$451.75 (65% of 695)	Agent %	
Agent Concession:	\$0.00	Agent Concession:	\$0.00	0.464147536755	
Commission Amount:	\$2,924.19	Commission Amount:	\$3,375.94	Team %	0.53585244
Team Bonus:	\$0.00	Team Bonus:	\$0.00		
Team Concession:	\$0.00	Team Concession:	\$0.00		
Commission Amount:	\$2,924.19		\$3,375.94		
Company Commission:	\$584.84	Company Commission:	\$0.00		
Risk Management Fee:	\$18.57	Risk Management Fee:	\$0.00		
Broker Review Fee:	\$25.00	Broker Review Fee:	\$0.00		
100% Capped Transaction Fee:	\$0.00	100% Capped Transaction Fee:	\$40.19		
Agent Net Commission:	\$2,295.78	Agent Net Commission:	\$3,335.75		